

| MOSS LANDING HARBOR DISTRICT       | A           | B           | C           | D           | E           | F           | G           |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| BUDGET FYE 6/30/2010               |             |             |             |             |             |             |             |
|                                    | FYE 6/30/05 | FYE 6/30/06 | FYE 6/30/07 | FYE 6/30/08 | FYE 6/30/09 | FYE 6/30/09 | FYE 6/30/10 |
| Revenues                           | 5.66/ft     | 5.75/ft     | 5.86/ft     | 6.05/ft     | 6.25/ft     | 6.25/ft     | 6.25/ft     |
|                                    | 27.99%      | 21.29%      | 19.90%      | 23.16%      | 20.79%      | 24.61%      | 23.61%      |
| 1 Marina Revenues                  | 1,078,962   | 1,198,015   | 1,242,510   | 1,220,162   | 1,310,513   | 1,247,400   | 1,271,317   |
| 2 Assigned Berthing                | 386,837     | 307,147     | 268,945     | 243,965     | 121,983     | 240,000     | 121,000     |
| 3 Temporary Berthing               | (27,460)    | (19,576)    | (15,182)    | (16,102)    | (15,723)    | (15,000)    | (15,000)    |
| 4 Qtrly/Annual Discount            | (19,666)    | (15,157)    | (17,892)    | (18,959)    | (17,773)    | (18,000)    | (18,000)    |
| 5 Commercial Discount              | 22,764      | 15,973      | 7,784       | 9,875       | 22,000      | 18,000      | 15,000      |
| 6 Transient Berthing               | 43,434      | 79,767      | 78,357      | 83,521      | 110,751     | 93,120      | 92,160      |
| 7 Liveboard & Services Fees        | 175,975     | 185,903     | 172,362     | 159,453     | 220,471     | 168,315     | 198,180     |
| 8 Amenities Fee                    | 1,830       | 1,950       | 2,475       | 2,250       | 2,057       | 2,000       | 2,000       |
| 9 Intra-Harbor Towing              | 1,400       | 2,000       | 800         | 600         | 1,029       | 800         | 800         |
| 10 Pumpouts                        | 4,192       | 4,517       | 1,610       | 154         | -           | 4,000       | 350         |
| 11 Non-Op Surchg                   | 14,070      | 9,125       | 6,136       | 10,305      | 9,171       | 6,000       | 9,000       |
| 12 Assigned Slip/LA Processing fee | 25,056      | 20,351      | 29,574      | 19,281      | 20,463      | 25,000      | 20,000      |
| 13 SH Parking                      |             | 34,040      | 15,175      | 7,330       | 4,410       | 9,000       | 4,000       |
| 14 Recovered Lien Costs            | 999         | 3,360       | 5,112       | 84,774      | 4,308       | 2,000       | 2,000       |
| 15 Misc.Charge/Dog fee             | 47,350      | 44,391      | 41,157      | 39,085      | 30,704      | 42,412      | 35,597      |
| 16 Late Fees                       | 1,755,743   | 1,871,806   | 1,838,923   | 1,845,694   | 1,824,364   | 1,825,047   | 1,738,404   |
| 17 Total Marina Revenues           |             |             |             |             |             |             |             |
| 18 Leases                          | 624         | 624         | 624         | 624         | 624         | 624         | 624         |
| 19 Floating Docks (Kayak Connec.)  | 71,205      | 74,561      | 74,130      | 76,601      | 77,530      | 77,530      | 81,688      |
| 20 Cannery - Sea Harvest           | 57,571      | 58,793      | 59,098      | 60,200      | 68,795      | 68,795      | 70,909      |
| 21 - Monterey Fish                 | 13,414      | 13,543      | 14,177      | 14,522      | 14,949      | 14,949      | 15,408      |
| 22 - Jablonski                     | 19,094      | 20,751      | 19,326      | 24,772      | 25,987      | 25,987      | 25,937      |
| 23 - Suite 2                       | 18,789      |             | 19,801      | 20,334      | 20,865      | 20,865      | 21,506      |
| 24 - AOA Geophysics                | 7,085       | 4,273       | 9,511       | 8,652       | 9,890       | 9,890       | 10,358      |
| 25 - Bowen Lee                     | 23,546      | 38,874      | 38,440      | 42,130      | 41,614      | 41,614      | 42,893      |
| 26 - SJ State Fnd (MLML)           |             |             |             |             | 30,000      | 30,000      | 35,000      |
| 27 Cannery NNN                     | 32,203      | 31,184      | 38,725      | 37,831      | 44,075      | 33,759      | 40,000      |
| 28 Sea Harvest Restaurant          | 29,894      | 29,437      | 30,651      | 31,284      | 32,117      | 32,177      | 33,166      |
| 29 Pottery Planet                  | 21,027      | 15,897      | 21,395      | 25,110      | 21,587      | 17,210      | 20,000      |
| 30 MB Kayak                        | 18,863      | 20,444      | 21,900      | 18,858      | 22,144      | 22,000      | 22,000      |
| 31 Martin/Mason                    | 16,297      | 20,040      | 20,678      | 20,096      | 22,052      | 22,052      | 22,738      |
| 32 MBARI                           |             |             | 1,011       | 1,044       | 1,036       | 1,036       | 1,076       |
| 33 MBARI-MARS Cable                |             | 57,200      | 25,800      | 52,299      | 53,287      | 53,287      | 54,944      |
| 34 Duke Outfall                    |             | 8,642       | 1,893       | -           | 2,800       | 2,800       | 4,406       |
| 35 S.H. Spare Office               | 20,524      | 30,424      | 22,434      | 22,434      | 22,434      | 24,747      | 23,533      |
| 36 RV Lot                          | 350,136     | 424,687     | 419,594     | 456,791     | 511,786     | 499,320     | 526,185     |
| 37 Total Lease Revenue             |             |             |             |             |             |             |             |
| 38 Revenues - Other                | 15,991      | 10,325      | 10,500      | 21,855      | 27,589      | 15,000      | 30,000      |
| 39 Dry Storage (2)-Gear & Trailer  |             |             |             |             |             |             |             |

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| BUDGET FYE 6/30/2010         |                                     |                  |                  |                  |                  |                          |                       |                        |  |   |  |   |  |   |  |
|                              | FYE 6/30/05                         | FYE 6/30/06      | FYE 6/30/07      | FYE 6/30/08      | FYE 6/30/09      | Projected<br>FYE 6/30/09 | Budget<br>FYE 6/30/09 | Changes<br>FYE 6/30/10 |  |   |  |   |  |   |  |
| 40                           | NH Launch & Park                    | 20,243           | 17,841           | 35,643           | 22,198           | 26,000                   | 20,000                | 22,000                 |  |   |  |   |  |   |  |
| 41                           | NH Boat Wash                        | 3,706            | 2,165            | 2,638            | 2,067            | 1,421                    | 2,000                 | 1,000                  |  |   |  |   |  |   |  |
| 42                           | Camping/RV                          | 2,768            | 1,332            | 3,219            | 2,494            | 2,019                    | 1,400                 | 2,000                  |  |   |  |   |  |   |  |
| 43                           | Equipment Rental                    | 815              | 1,355            | 2,998            | 85               | 257                      | 500                   | 500                    |  |   |  |   |  |   |  |
| 44                           | Facilities Use Permits              | 2,841            | 2,500            | 3,190            | 4,212            | 2,693                    | 3,000                 | 2,500                  |  |   |  |   |  |   |  |
| 45                           | Vending (Soda/Laundry)              | 11,424           | 8,622            | 9,234            | 8,311            | 8,664                    | 10,000                | 8,500                  |  |   |  |   |  |   |  |
| 46                           | Copies, Fax & Postage, Bid Packages | 102              | 2,467            | 993              | 74               | 39                       | 100                   | 40                     |  |   |  |   |  |   |  |
| 47                           | Citations & Fines                   | 3,547            | 1,202            | 2,006            | 497              | -                        | 1,000                 | 100                    |  |   |  |   |  |   |  |
| 48                           | Surplus Sale & Misc                 | 150              | 16,946           | 13,966           | 91               |                          | 500                   | 100                    |  |   |  |   |  |   |  |
| 49                           | <b>Total Other Revenue</b>          | <b>61,587</b>    | <b>64,755</b>    | <b>84,387</b>    | <b>61,884</b>    | <b>68,682</b>            | <b>53,500</b>         | <b>66,740</b>          |  |   |  |   |  |   |  |
| 50                           | <b>TOTAL REVENUES</b>               | <b>2,167,466</b> | <b>2,361,248</b> | <b>2,342,904</b> | <b>2,364,369</b> | <b>2,404,831</b>         | <b>2,377,867</b>      | <b>2,331,329</b>       |  |   |  |   |  |   |  |
|                              |                                     |                  |                  |                  |                  |                          |                       |                        |  |   |  |   |  |   |  |
|                              |                                     |                  |                  |                  |                  |                          |                       |                        |  |   |  |   |  |   |  |
|                              |                                     |                  |                  |                  |                  |                          |                       |                        |  |   |  |   |  |   |  |
|                              |                                     |                  |                  |                  |                  |                          |                       |                        |  |   |  |   |  |   |  |
| 51                           | <b>Expenses</b>                     |                  |                  |                  |                  |                          |                       |                        |  |   |  |   |  |   |  |
| 52                           | Media/Publications/Advertising      | 8,869            | 2,107            | 4,250            | 4,303            | 11,334                   | 12,000                | 25,000                 |  |   |  |   |  |   |  |
| 53                           | General & Administrative            | 43,791           | 49,201           | 47,689           | 62,079           | 52,852                   | 47,690                | 54,596                 |  |   |  |   |  |   |  |
| 54                           | Accountant                          | 40,087           | 36,618           | 38,419           | 38,737           | 36,600                   | 40,000                | 37,738                 |  |   |  |   |  |   |  |
| 55                           | Auditor                             | 9,194            | 9,500            | 10,000           | 15,000           | 12,500                   | 13,883                | 12,889                 |  |   |  |   |  |   |  |
| 56                           | Attorney                            | 52,075           | 35,779           | 54,298           | 42,623           | 29,359                   | 35,000                | 30,272                 |  |   |  |   |  |   |  |
| 57                           | Personnel                           | 650,981          | 588,011          | 658,030          | 665,189          | 636,414                  | 668,657               | 679,000                |  |   |  |   |  |   |  |
| 58                           | Insurance & Bonding                 | 129,425          | 124,821          | 126,702          | 105,045          | 113,286                  | 133,000               | 115,000                |  |   |  |   |  |   |  |
| 59                           | PG&E                                | 150,830          | 149,710          | 178,730          | 173,449          | 186,000                  | 173,900               | 188,700                |  |   |  |   |  |   |  |
| 60                           | Sewer                               | 12,699           | 28,877           | 21,367           | 27,359           | 17,680                   | 16,500                | 18,230                 |  |   |  |   |  |   |  |
| 61                           | Water                               |                  |                  |                  | 7,492            | 19,800                   | 18,500                | 20,416                 |  |   |  |   |  |   |  |
| 62                           | Trash                               | 35,787           | 42,379           | 40,794           | 51,481           | 44,000                   | 41,100                | 45,368                 |  |   |  |   |  |   |  |
| 63                           | Maintenance & Repairs               | 66,212           | 66,305           | 67,905           | 51,640           | 49,222                   | 110,000               | 110,000                |  |   |  |   |  |   |  |
| 64                           | Operating Supplies                  | 11,342           | 14,807           | 19,636           | 17,643           | 15,505                   | 20,278                | 16,017                 |  |   |  |   |  |   |  |
| 65                           | Outside Service Contracts           | 48,147           | 54,575           | 66,089           | 48,409           | 35,469                   | 53,620                | 36,000                 |  |   |  |   |  |   |  |
| 66                           | Bad Debt                            | 106,231          | 50,560           | 56,450           | 27,074           | 30,000                   | 50,000                | 30,000                 |  |   |  |   |  |   |  |
| 67                           | Commissioner Expenses               | 19,213           | 14,500           | 17,101           | 22,395           | 12,766                   | 20,500                | 20,000                 |  |   |  |   |  |   |  |
| 68                           | Comm Election                       | 137,375          | -                | -                | -                | -                        | -                     | -                      |  |   |  |   |  |   |  |
| 69                           | Derelict Disposal                   | 48,615           | 39,616           | 33,119           | 36,946           | 5,091                    | 30,000                | 30,000                 |  |   |  |   |  |   |  |
| 70                           | LAFCO                               | 2,454            | 3,195            | 5,582            | 6,419            | 5,863                    | 6,000                 | 5,280                  |  |   |  |   |  |   |  |
| 71                           | CSDA                                | 2,483            | 3,238            | 2,572            | 3,309            | 2,869                    | 3,310                 | 3,000                  |  |   |  |   |  |   |  |
| 72                           | Dredging                            | 11,141           | 21,609           | 589,814          | 65,431           | 715                      | -                     | 500,000                |  |   |  |   |  |   |  |
| 73                           | Depreciation                        | 525,453          | 529,866          | 629,897          | 562,254          | 659,858                  | 690,000               | 690,000                |  |   |  |   |  |   |  |
| 74                           | <b>Total Expenses</b>               | <b>2,112,404</b> | <b>1,865,274</b> | <b>2,668,444</b> | <b>2,034,277</b> | <b>1,977,183</b>         | <b>2,183,938</b>      | <b>2,667,506</b>       |  |   |  |   |  |   |  |

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| BUDGET FYE 6/30/2010         |  |             |             |             |             |                          |                       |                        |
|                              | FYE 6/30/05                            | FYE 6/30/06 | FYE 6/30/07 | FYE 6/30/08 | FYE 6/30/09 | Projected<br>FYE 6/30/09 | Budget<br>FYE 6/30/09 | Changes<br>FYE 6/30/10 |
| 75                           | Net Operating Income                   | 55,062      | 495,974     | (325,540)   | 330,092     | 427,648                  | 193,929               | (336,177)              |
| 76                           |  |             |             |             |             |                          |                       |                        |
| 77                           | Interest and Tax Income                |             |             |             |             |                          |                       |                        |
| 78                           | Interest MMkt                          | 2,070       | 1,493       | 684         |             |                          | -                     | -                      |
| 79                           | Interest LAIF                          | 14,000      | 5,700       |             |             |                          | -                     | -                      |
| 80                           | Interest Raymond James                 |             | 16,025      | 52,295      | 40,467      | 33,993                   | 29,140                | 34,000                 |
| 81                           | Interest First National Bank           |             |             | 3,850       | 22,827      | 19,585                   | 22,500                | 18,000                 |
| 82                           | Property Taxes                         | 51,542      | 73,596      | 249,968     | 258,959     | 146,645                  | 165,000               | 100,000                |
| 83                           | Total Other Income                     | 67,612      | 96,814      | 306,797     | 322,253     | 200,223                  | 216,640               | 152,000                |
| 84                           |  |             |             |             |             |                          |                       |                        |
| 85                           | Interest Expenses                      |             |             |             |             |                          |                       |                        |
| 86                           | Interest - CIEDB                       | 157,137     | 141,594     | 149,539     | 165,646     | 161,405                  | 164,000               | 160,000                |
| 87                           | Interest - DBAW                        | 63,818      | 64,621      | 59,519      | 59,519      | 60,000                   | 57,000                | 57,000                 |
| 88                           | Interest - First National Bank         |             |             | 26,981      | 39,155      | 29,969                   | 34,000                | 28,000                 |
| 89                           | Interest - Municipal Finance           |             |             | 12,375      | 24,176      | 20,188                   | 29,000                | 20,000                 |
| 90                           | Interest - Comm Bank                   | 37,782      | 35,755      | 10,910      |             |                          | -                     | -                      |
| 91                           | Interest - Premium Finance             | 3,130       | 2,507       | 3,000       | 538         | 745                      | 4,000                 | 1,000                  |
| 92                           | Total Other Expenses                   | 261,867     | 244,477     | 262,324     | 289,034     | 272,307                  | 288,000               | 266,000                |
| 93                           |  |             |             |             |             |                          |                       |                        |
| 94                           | NET INCOME                             | (139,193)   | 348,311     | (281,067)   | 363,311     | 355,564                  | 122,569               | (450,177)              |
| 95                           |  |             |             |             |             |                          |                       |                        |
| 96                           | Capital Projects                       |             |             |             |             |                          |                       |                        |
| 97                           | Project Consultant                     |             |             |             | 37,257      | 35,000                   | 65,000                | 30,000                 |
| 98                           | SH Berthers' Parking Paving            |             |             |             | 75,950      |                          | -                     | -                      |
| 99                           | NH Parking lot                         |             |             |             |             | 2,000                    | 7,500                 | -                      |
| 100                          | Security Camera                        |             |             |             |             |                          | 10,000                | 10,000                 |
| 101                          | Keyless Entry                          |             |             |             |             | 1,000                    | 5,000                 | 1,000                  |
| 102                          | Piling replacement project             |             |             |             |             | 325,000                  | 177,600               | 100,000                |
| 103                          | Dock maintenance                       |             | 27,151      |             |             | 44,392                   | 60,000                | 60,000                 |
| 104                          | Computers (incl software)              |             |             |             |             |                          | 5,000                 | 10,000                 |
| 105                          | S.H. Storage Lot                       |             |             |             |             | 4,900                    | 90,000                |                        |
| 106                          | Restaurant Pad                         |             |             |             |             |                          | 250,000               | 250,000                |
| 107                          | NH Development                         |             |             |             | 10,199,171  |                          | -                     | -                      |
| 108                          | NH Launch Ramp / Parking LTG Lot       |             |             |             |             |                          | -                     | 10,000                 |
| 109                          | PG&E Transformer/Lift Station Pac Bell |             |             |             | 28,335      | 15,000                   | 15,000                | -                      |
| 110                          | Pedestrian Trail                       |             |             |             | 331,825     |                          | -                     | -                      |
| 111                          | NH Restoration (n of yacht club)       |             |             |             |             |                          | 5,000                 | 5,000                  |
| 112                          | Cannery Building Parking Lot           |             |             |             |             |                          | -                     | -                      |
| 113                          | Kirby Park Shoreline Protection        |             |             |             |             |                          |                       |                        |

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| BUDGET FYE 6/30/2010         |                                     |         |         |           |            |         | FYE 6/30/05 | FYE 6/30/06 | FYE 6/30/07 | FYE 6/30/08 | Projected<br>FYE 6/30/09 | Budget<br>FYE 6/30/09 | Changes<br>FYE 6/30/10 |
| 114                          | Total Capital Requirements          | -       | 27,151  | -         | 10,672,538 | 427,292 | 690,100     | 476,000     |             |             |                          |                       |                        |
| 115                          |                                     |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 116                          | Capital Project Funding             |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 117                          | From: CIEDB (LOAN)                  | 147,507 | 125,555 | 697,213   |            |         |             |             |             |             |                          |                       |                        |
| 118                          | From: Municipal Financing           |         |         |           |            |         |             |             |             |             |                          | 6,000                 |                        |
| 119                          | From: First National Loan           |         |         |           |            |         |             |             |             |             | 250,000                  | 250,000               |                        |
| 120                          | From: Department of transportation  |         |         |           | 267,725    |         |             |             |             |             |                          |                       |                        |
| 121                          | From: DBAW                          |         |         | 588,634   | 748,114    |         |             |             |             |             |                          |                       |                        |
| 122                          | From: TAMC                          |         |         |           | 73,724     |         |             |             |             |             |                          |                       |                        |
| 123                          | From: COF - Dock Replacement        |         | 27,151  |           |            |         |             |             |             |             |                          |                       |                        |
| 124                          | From: COF - Dredge Fund             |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 125                          | From: COF - Other Unfunded Projects |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 126                          | Total Capital Contributions         | 147,507 | 152,706 | 1,285,847 | 1,089,563  |         | 440,100     | 476,000     |             |             |                          |                       |                        |
| 127                          | Capital Projects Budget             |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 128                          |                                     |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 129                          | Loan Payments                       |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 130                          | Loan - DBAW                         |         |         |           |            |         | (51,000)    | (51,000)    |             |             |                          | (51,000)              |                        |
| 131                          | Loan - Muni. Finance                |         |         |           |            |         | (50,000)    | (50,000)    |             |             |                          | (35,000)              |                        |
| 132                          | Loan - First National               |         |         |           |            |         | (32,295)    | (32,295)    |             |             |                          | (32,295)              |                        |
| 133                          | Loan - CIEDB                        |         |         |           |            |         | (108,674)   | (108,674)   |             |             |                          | (116,932)             |                        |
| 134                          | Total Loan Payments                 |         |         |           |            |         | (241,969)   | (241,969)   |             |             |                          | (235,227)             |                        |
| 135                          |                                     |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 136                          | Cash Flow Reconciliation            |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 137                          | Add: Net Income                     |         |         |           |            |         | 122,569     | 122,569     |             |             |                          | (450,177)             |                        |
| 138                          | Add: Depreciation                   |         |         |           |            |         | 690,000     | 690,000     |             |             |                          | 690,000               |                        |
| 139                          | Plus: Loan Payments                 |         |         |           |            |         | (241,969)   | (241,969)   |             |             |                          | (235,227)             |                        |
| 140                          | Net Increase in Cash                |         |         |           |            |         | 570,600     | 570,600     |             |             |                          | 4,596                 |                        |
| 141                          |                                     |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 142                          | Reserved Funds Allocation           |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 143                          | To COF - Other Unfunded Projects    |         |         |           |            |         | (440,100)   | (440,100)   |             |             |                          | (220,000)             |                        |
| 144                          | Plus Net Increase in Cash           |         |         |           |            |         | 570,600     | 570,600     |             |             |                          | 4,596                 |                        |
| 145                          |                                     |         |         |           |            |         |             |             |             |             |                          |                       |                        |
| 146                          | From General Funds                  |         |         |           |            |         | 130,500     | 130,500     |             |             |                          | (215,404)             |                        |