

MOSS LANDING HARBOR DISTRICT									
	A	B	C	D	E	F	G	H	
BUDGET FYE 6/30/2018									
	FYE 6/30/12	FYE 6/30/13	FYE 6/30/14	FYE 6/30/15	FYE 6/30/16	Projected FYE 6/30/17	Budget FYE 6/30/17	Budget FYE 6/30/18	CPI = 2.73%
Revenues	19.42%	20.18%	20.76%	17.87%	19.05%	19.05%	19.00%	19.00%	
Marina Revenues	6.40/ft	6.60/ft	6.80/ft	6.95/ft	7.15/ft	7.35/ft	7.35/ft	7.55/ft	
1 Assigned Berthing	1,361,276	1,391,429	1,427,124	1,528,415	1,532,803	1,568,167	1,576,725	1,619,629	
2 Temporary Berthing	144,229	157,851	177,190	227,629	228,103	240,000	239,413	242,000	
3 Transient Berthing	52,449	60,500	64,865	65,608	46,460	45,000	64,756	45,000	
4 Qtrly/Annual Discount	(10,439)	(10,830)	(6,961)	(5,290)	(6,626)	(4,500)	(5,200)	(4,500)	
5 Commercial Discount	(15,982)	(15,543)	(14,596)	(14,855)	(14,439)	(13,500)	(15,000)	(15,000)	
6 Liveboard Fees	95,790	92,790	93,265	104,242	109,950	121,400	105,000	114,000	
7 Intra-Harbor Towing	1,800	1,500	1,800	3,000	900	500	750	750	
8 Pump outs	400	400	950	200	1,000	1,500	800	800	
9 Non-Op Surcharge	-	-	-	-	-	-	-	-	
10 Assigned Slip/LA App. Fee	6,867	8,999	10,895	10,115	8,527	9,500	7,000	7,000	
11 Recovered Lien Costs	648	1,308	1,358	2,332	700	1,000	1,000	1,000	
12 Late Fees	30,408	25,670	26,681	27,597	28,395	27,000	30,000	30,000	
13 Total Marina Revenues	1,667,446	1,714,074	1,782,571	1,948,993	1,935,773	1,996,067	2,005,244	2,040,679	
14 Trust Lands Lease Revenue									
15 MBARI - Dock	22,529	22,850	23,930	23,725	25,297	25,440	26,104	26,890	
16 MBARI-MARS Cable	1,097	1,156	1,182	1,208	1,247	1,247	1,280	1,285	
17 Dynegey Outfall	55,914	56,418	59,830	60,390	61,795	63,278	63,278	65,183	
18 Total Trust Lands Lease Revenue	79,540	80,424	84,942	85,323	88,339	89,965	90,661	93,357	
19 Leases									
20 Cannery Suites - (3)	74,680	76,656	78,512	80,361	82,549	84,868	84,696	86,770	
21 - (4)	72,394	74,109	75,790	77,717	79,834	82,077	81,914	83,917	
22 - (1&10)	15,194	15,459	15,914	16,427	16,832	17,266	17,238	17,651	
23 - (2)	27,087	27,599	28,340	28,993	29,724	30,688	30,635	31,374	
24 - (5A)	-	-	-	2,394	9,722	9,971	9,955	10,192	
25 - (5B)	-	-	-	7,840	13,645	13,998	13,969	15,274	
26 - (6A, B & D)	21,577	37,375	41,276	23,834	24,545	25,114	25,057	25,679	
27 - (9)	7,285	7,478	7,658	7,857	662	-	-	-	
28 - (8)									
30 - K-Pier	14,894	15,220	15,628	16,063	16,498	5,558	16,888	-	
31 Cannery NNN	61,967	64,851	39,611	65,728	13,340	30,000	30,000	30,000	
32 Floating Docks	520	-	-	-	-	-	-	-	
33 Sea Harvest Restaurant	34,684	34,496	36,156	39,078	33,996	37,000	37,000	38,000	
34 Pot Stop	33,708	38,352	35,449	44,500	37,862	38,000	40,000	40,000	
35 MB Kayak	28,155	26,350	30,251	45,736	39,195	35,131	30,000	35,000	
36 Martin/Mason	20,886	21,300	22,571	23,045	21,932	22,898	22,504	23,587	
37 S.H. Spare Office	4,676	4,396	4,917	5,044	5,146	5,235	5,301	-	
38 RV Lot	27,629	28,358	29,055	29,794	30,605	31,466	31,399	32,171	
39 Total Lease Revenue	445,336	471,999	461,128	514,411	456,087	469,270	476,557	469,615	
40 Revenues - Other									
41 Amenities Fee	245,348	245,878	254,070	263,230	286,334	280,000	276,555	285,150	
42 Dry Storage (2)-Gear & Trailer	42,686	42,225	47,831	50,809	58,454	57,350	58,650	60,790	
43 North Harbor Use Fee	87,328	77,094	66,291	69,040	68,762	65,000	68,000	68,000	
44 NH Boat Wash	2,182	2,739	2,919	2,855	2,945	1,500	2,000	2,000	
45 SH Parking	44,162	46,348	44,872	67,945	109,592	120,000	120,000	120,000	
46 Camping/RV	2,632	3,929	4,786	6,509	4,059	6,000	4,000	4,000	
47 Equipment Rental	756	1,398	7	803	1,725	-	750	750	
48 Facilities Use Permits	2,715	2,575	4,971	6,057	10,827	8,000	11,000	11,000	
49 Vending (Soda/Laundry)	8,701	8,507	7,723	9,107	8,901	11,000	8,000	8,000	
50 Merchandise - Clothing, etc.	1,739	522	592	673	1,009	2,500	1,000	1,000	
51 Copies, Key Sales, Bid Packages, etc.	127	113	448	5,592	7,195	7,000	8,000	8,000	
52 Grant - DBW Derelict Disposal	-	30,000	26,857	30,000	-	-	10,000	10,000	
53 Desal Rembursement	-	-	-	53,781	131,354	200,000	200,000	200,000	
54 Misc. Charge/Pet fee	9,338	2,259	5,624	11,024	2,884	2,500	3,000	3,000	
55 Surplus Sale & Misc., Insurance reimb.	500	-	-	33,624	-	-	100	100	
56 Total Other Revenue	448,214	463,587	466,991	611,049	694,041	760,850	771,055	781,790	
57 TOTAL REVENUES	2,640,536	2,730,084	2,795,632	3,159,776	3,174,240	3,316,152	3,343,518	3,385,441	

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58	Expenses									
59	Media/Publications/Advertising	11,444	14,911	12,155	3,797	2,663	5,000	5,000	5,000	
60	General & Administrative	50,340	40,350	92,139	66,936	68,426	57,000	60,000	60,000	
61	Accountant	37,931	38,178	37,922	34,459	34,796	38,000	40,000	40,000	
62	Auditor	14,450	14,950	13,500	14,000	14,500	14,500	14,500	14,500	
63	Attorney	60,546	41,923	43,490	66,010	115,328	105,000	75,000	75,000	
64	CEQA-Desal Expenses reimburseable	-	-	-	20,705	-	200,000	200,000	200,000	
65	Personnel	686,036	694,000	712,287	705,874	687,422	725,000	746,000	738,200	
66	Insurance & Bonding	108,098	109,211	115,019	114,425	115,426	120,000	118,000	120,000	
67	PG&E	192,358	193,295	162,654	218,251	223,714	190,000	196,000	195,000	
68	Sewer	32,511	31,849	48,227	38,059	35,783	35,000	40,000	40,000	
69	Water	27,163	26,633	30,971	28,722	32,238	30,000	32,000	32,000	
70	Trash	52,045	46,072	49,072	50,241	48,044	52,000	53,000	53,000	
71	Maintenance & Repairs	52,482	57,390	91,668	39,038	46,843	40,000	85,000	90,000	
72	Operating Supplies	24,183	27,015	22,371	23,121	28,328	25,000	30,000	30,000	
73	Outside Service Contracts	59,010	38,980	63,650	63,368	66,427	70,000	60,000	70,000	
74	Bad Debt	29,204	25,000	16,928	24,355	29,902	25,000	25,000	25,000	
75	Commissioner Expenses	16,631	17,333	13,620	14,967	13,984	14,000	15,000	15,000	
76	Comm Election	-	-	-	161,865	-	-	175,000	-	
77	Derelict Disposal	13,769	90,318	113,078	9,790	17,020	200	30,000	30,000	
78	LAFCO	4,846	4,781	4,677	5,303	5,637	5,589	5,700	6,411	
79	CSDA	4,257	4,576	4,919	5,288	5,659	6,026	5,700	6,050	
80	County EIR	8,288	-	-	-	-	-	-	-	
81	Dredging	90,405	1,176,600	11,534	31,001	82,602	7,500	25,000	1,000,000	
82	Depreciation	762,708	766,841	949,095	945,417	920,234	945,000	945,000	945,000	
83	Total Expenses	2,338,705	3,460,206	2,608,976	2,684,992	2,594,976	2,709,815	2,980,900	3,790,161	
84	Net Operating Income (Loss)	301,831	(730,122)	186,656	474,784	579,264	606,337	362,618	(404,720)	
85										
86	Interest and Tax Income									
87	Interest - Pinnacle Bank CD's	6,216	4,319	3,750	350	-	-	-	-	
88	Interest - First Capital Bank	14,391	5,700	3,085	3,074	3,089	3,050	3,000	1,500	
89	Interest Umpqua	-	-	-	1,625	1,515	1,500	1,000	750	
90	Interest Union Bank - Trust Account	-	-	-	-	-	-	100	-	
91	Interest Union Bank	4,014	2,190	6,571	1,938	2,678	200	600	200	
92	Property Taxes	221,319	233,340	255,693	258,407	269,055	275,000	200,000	200,000	
93	Total Other Income	245,940	245,549	269,099	265,394	276,337	279,750	204,700	202,450	
94										
95	Interest Expenses									
96	Interest - UMPQUA (Includes refi. Fees)	-	-	-	197,713	126,402	120,453	120,453	110,072	
97	Interest - CIEDB	142,213	132,500	131,870	45,287	-	-	-	-	
98	Interest - DBAW	45,251	38,501	38,888	6,365	-	-	-	-	
99	Interest - Union	28,592	25,797	23,723	2,910	-	-	-	-	
100	Interest - Trust Funds	-	-	-	-	-	-	2,500	2,500	
101	Interest - Municipal Finance	19,587	16,929	16,032	674	-	-	-	-	
102	Interest - Premium Finance	800	800	800	800	800	800	800	800	
103	Total Other Expenses	236,443	214,527	211,313	253,749	127,202	121,253	123,753	113,372	
104										
105	NET INCOME (LOSS)	311,328	(699,100)	244,442	486,429	728,399	764,834	443,565	(315,642)	
106										
107	Capital Projects									
108	Electric Panel Cabinets (3 of 6)	-	-	-	-	-	-	-	100,000	
109	NH Parking lot (N. or EYC)	-	-	-	-	-	-	-	-	
110	Security Camera	-	-	-	6,938	-	-	5,000	5,000	
111	Keyless Entry	-	3,002	-	-	-	-	-	-	
112	Piling replacement project	-	571,604	-	-	-	-	-	-	
113	Piling replacement project (FEMA)	-	1,752,078	-	-	-	-	-	-	
114	Sea Lion Deterrent	-	-	-	25,970	-	-	100,000	25,000	

